

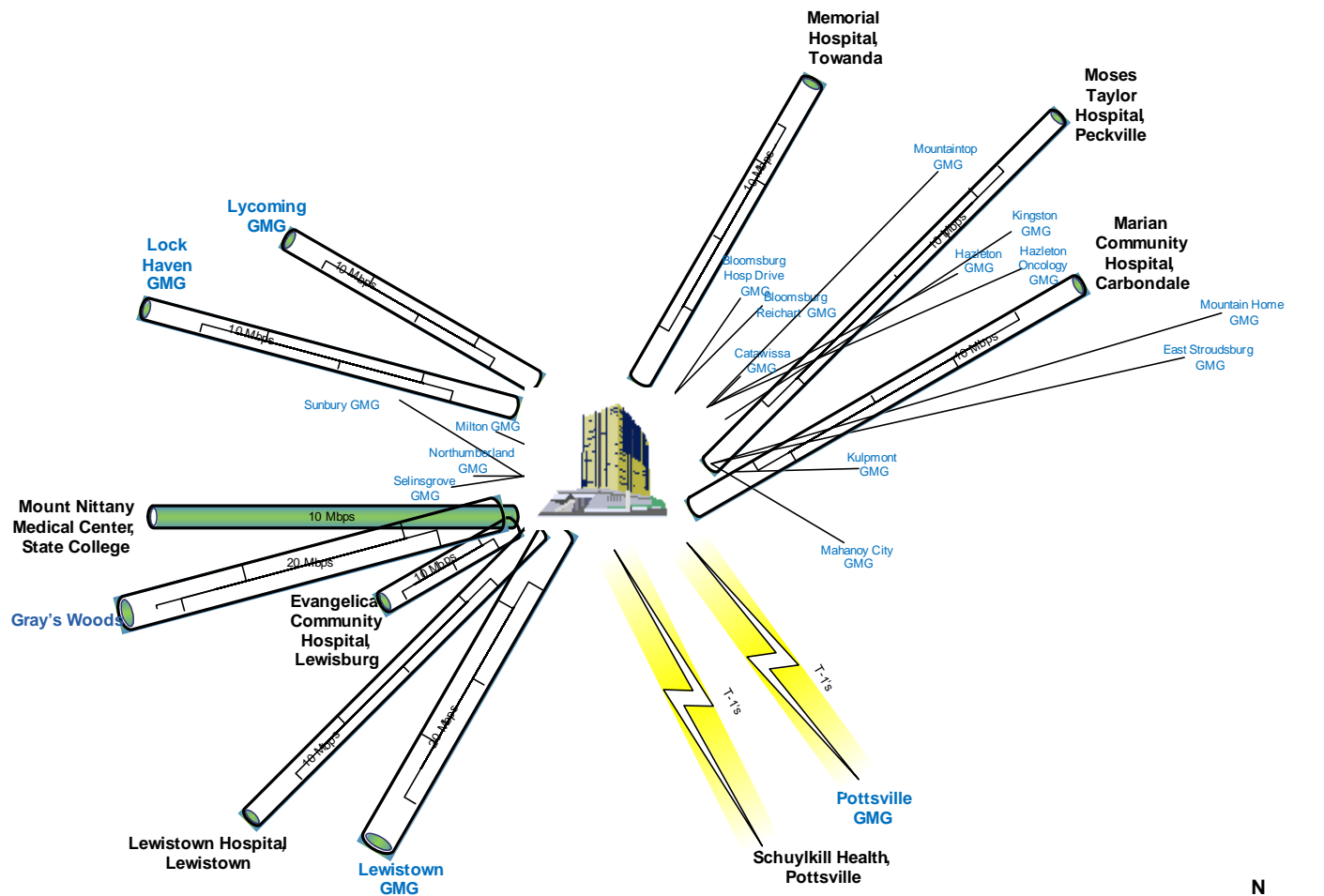
Geisinger's Commitment to Technology

- I.T. Staff of over 600 professionals
- Longitudinal E.H.R. deployed in Inpatient and Ambulatory settings
- Developed Health Information Exchange
- Deployed a Clinical Data Warehouse
- Recipient of multiple “Most Wired” awards

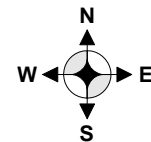
Geisinger Grant Awards

- Recipient of the Beacon Communities Grant
 - 15 awarded nationally
 - \$16.1million
- RHCPP Grant – Broadband deployment
 - \$901,551
- AHRQ Grants
 - \$4 million

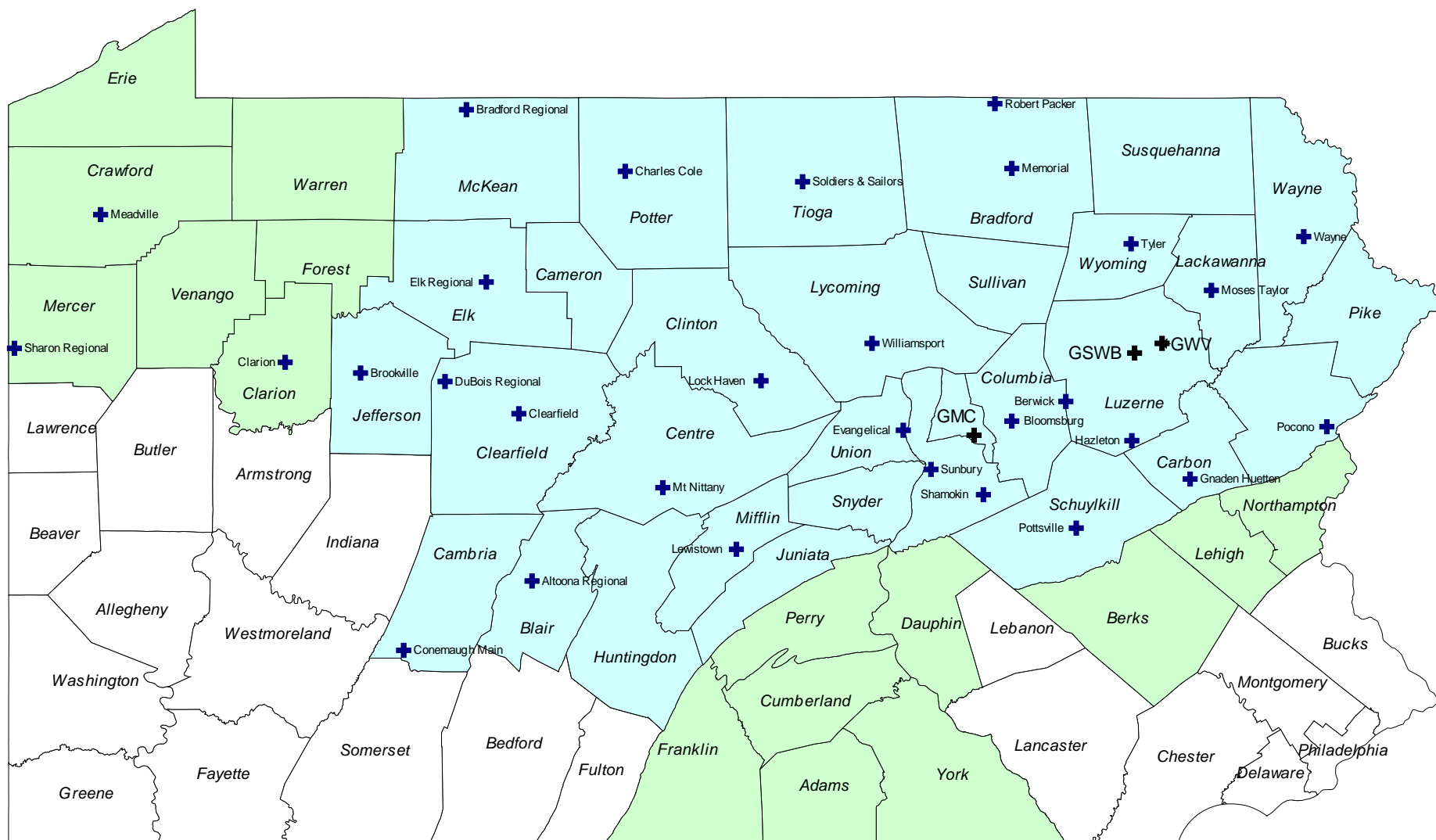
RHCPP Grant Deployment



November 8, 2010



Geisinger Tele-Health Connections



Proposed Caps on Annual HIP And Per Project Funding Should Be Eliminated

- Widespread agreement that caps will discourage qualified applicants and will substantially restrict scope of meritorious projects.
- Need for rural healthcare infrastructure funding remains great:
 - Nearly 1/3 of federally funded rural health care clinics lack mass market broadband access. (NBP at 213).
 - Mass market broadband speeds can only support the operations of a solo practitioner. (NBP at 211).
 - \$29 Billion of broadband infrastructure funding requests received for \$7.2B ARRA broadband stimulus programs.

Rural “For Profit” Health Care Providers Must Have Access to HIP Broadband Infrastructure

- For Profit eligibility restrictions exclude more than 70% of the 38,000 U.S. health care providers from funding under support programs. NBP at 214.
- Commenters are almost unanimous that shared use of HIP-funded projects with “For Profit” health care providers should be permitted.
- Advances goals of NBP, defrays network operating costs, and enhances sustainability.

Commission Should Streamline Application Process and Fund Certain Administrative Expenses

- Separate initial application, project selection, and project commitment phases will mean significant administrative costs.
- Direct funding for eligible costs vs. multiparty coordination of each vendor invoice will reduce costs.
- Commission and USAC should improve coordinated, single forum, online filing functionality for application and reporting filings
- Legal and other consultant HIP application expenses are unavoidable, and should be “eligible” administrative costs, as under NTIA’s BTOP program.